

Mc Gowan: 'On time and on budget' in New York and Florida



Stifel Investment Services offices, Miami, Florida

In the next two years Patrick Mc Gowan and his ever-growing team, that now consist of over sixty professionals, will celebrate two commendable milestones of 20 and 25 years of operations in Florida and New York respectively.

The firm was founded in 2001, and is still headquartered in New York, and opened its Florida operations in 2005 to serve their national clients in the region.

Under the leadership of Patrick McGowan, CEO, Martin McGowan President in NY/NJ, Aidan McConville President, and Emmet Friel Director of Operations in FL, McGowan's experience encompasses projects delivered for some of the most prominent Financial and Tech organizations in the nation. The likes of; UBS Financial Services, Starwood Capital Group, Reverence Capital, Stifel, Alpha Wave, General Atlantic, SiriusXM, Western Union, Raymond James and Citibank are amongst Mc Gowan's repeat clientele in Florida.

"We are uniquely qualified to advise clients during the most critical phases of their complex construction projects," says Mc Gowan. "Our construction professionals are focused on achieving the successful completion of projects both 'on-time and on-budget'".

With the company's annual project value approaching \$200 million, Mc Gowan stresses that its most valuable asset is the team of dedicated and experienced construction professionals: "By retaining us, you will always enjoy working with a carefully selected group of experienced project executives, managers and site personnel who will devote their undivided attention to your project regardless of its size or value."

The firm earned its reputation for excellence by constructing high-end Class "A" office interiors throughout South Florida's Central Business Districts for a range of clients, many with intricate, demanding finish details and complex mechanical systems.

"We utilize cloud-based collaboration platforms which enable the entire construction team -- architects, engineers, contractors and clients -- to access,



Martin Mc Gowan
President



Aidan McConville
President



Emmet Friel
Director of Operations

review and annotate project models and documents in real-time. This has helped streamline our project administration timeline from inception to completion whilst tracking chain of custody and accountability throughout for more successfully coordinated Projects," he says.

Those projects include the prestigious recording studios for Sirius XM in Miami Beach; the ground-up construction of the Alliance Française de Miami, and the exquisite remodel of the Bloomingdale's store at Aventura Mall which included a two-storey hand blown glass chandelier the Mc Gowan team imported from the Czech Republic.

Back in the New York area, the firm continues to succeed at the premier level, from the architecturally unique Dream Downtown Hotel on West 17th St for Hampshire Hotels, to the construction of the ground up stunning Congregation Zemach David Synagogue in Westchester, which will boast the largest in the nation when completed later this year.

The firm is experienced in building complex Projects in the city, and has the expertise to meet the demands and constraints required such as complex shoring, underpinning techniques and site logistics. Key to this is its productive working relationship with the NYC Department of Buildings, BEST Squad, MTA, FDNY, NYPD and Landmarks Preservation Commission.



'Our heritage, our culture, is key'

Pat Mc Gowan brings to his work not just two engineering and science degrees, but also many years or experience at every level in the construction industry – before founding his firm he worked "from the bottom up" from summer interns as a labourer, before progressing to foreman, superintendent, estimator, project manager, and eventually senior company manager, giving Pat a unique and important insight and understanding into each and every role that makes up his company. Despite Mc Gowan's growth and success, the company culture remains family-oriented:

"Keeping a balanced work and personal life are important," he says. "Our heritage and legacy as builders inspire strong personal and professional bonds."

Mc Gowan's value-system in providing construction services is built on maintaining trust, integrity, accountability, responsibility, and respect with each member of his team along with clients, associates, partners and subcontractors, he says.

"These values are commonplace at the firm and bring out the best in everyone," he says.

Charitable giving-back is facilitated through the establishment of The Loretta Mc Gowan Foundation, supporting research for Down's Syndrome, and the Vincent Mc Gowan Foundation to raise awareness and support families affected by depression. The firm has been organizing an annual golf event since 2005 to raise contributions, in support of these foundation's activities.

Mc Gowan is an active and enthusiastic supporter of the Ireland-U.S. Council, with an eye on the future.

"For the next generation of Irish American business leaders, my advice would be to embrace continuous learning and adaptability," he says. "Key to this in the beginning of your career is finding the best mentor to provide guidance, inspiration, coaching and feedback. No matter the industry or field you pursue remember there is no substitute for hard work."